

A smiling woman with curly hair is hugging a young girl with long blonde hair. The woman is holding a white shopping bag with orange handles. There are two stylized human icons, one blue and one orange, floating in the background. The overall image has a purple tint.

SCHOOL GOVERNORS, TRUSTEES AND SCHOOLS' BUYING CLUB

Working together to ensure your service contracts are high quality, tendered for transparently and compliantly – and delivered at the right price.

schoolsbuyingclub.com





ABOUT US

Education is our passion – so much so that we run our own Multi Academy Trust of seven schools and a Procurement Hub on behalf of the DfE for schools in the South West. We established Schools' Buying Club to help schools, academies and MATs save time and money. We believe that every penny we help you save means pupils get a better deal in the classroom. We have saved millions of pounds to date, and it's making a real difference when budgets are tight.

Our multi-award-winning end-to-end procurement tendering service is focused on letting new contracts across a range of categories including catering, cleaning, ICT managed services, MFDs and managed print, FM and building services, HR and payroll amongst others.

OUR TEAM

We are a team of dedicated school procurement and communications specialists, working across the country ensuring our school and MAT clients get the very best value for money from their contracted services.

OUR SERVICE

We run competitive tenders to secure your school, cluster of schools or Multi Academy Trust the best possible deal.

We run the entire process, stimulating interest from the supply market to create competition and keen pricing. We develop the specification, run the tender process through our online portal, evaluate the bids and provide you with a thorough assessment on all received bids. We also manage the contract award and mobilisation. It's compliant and highly effective, providing confidence to school leaders and their governors and trustees.

We provide annual KPI service reviews, and we are always on hand to facilitate solutions if problems should arise. Most importantly there is no direct fee; our costs are paid by the successful supplier!

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IT COULDN'T BE SIMPLER!

1

Contact us and share your requirements and current service data

2

We will devise the procurement strategy and assess the potential savings

3

Sign a Letter of Agreement saying that you'd like to work with us, and we'll do the rest!



HOW DO WE WORK?

We help your school or multi-academy trust to develop and implement procurement strategies so that you feel confident that your annual revenue is being directed to frontline education and providing maximum benefit to your pupils. We do this by:

- ★ **Developing procurement plans and schedules**
- ★ **Analysing data to see where savings can be made**
- ★ **Assessing requirements and writing 'fit for purpose' specifications**
- ★ **Managing a compliant tender process to attract maximum competition from the market**
- ★ **Facilitating supplier performance reviews – based on quality, and against their contract KPIs**

Our model is unique in the education market. We work with our clients to upskill them, enabling them to run a compliant procurement process from start to finish, and support them to ensure the contract performs after it has gone live.

**WE ARE PART OF THE EDUCATION SECTOR,
NOT JUST A COMPANY THAT SERVES IT.**



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WE BELIEVE OUR WORK SPEAKS FOR ITSELF...

KENT CATHOLIC SCHOOLS PARTNERSHIP. PROCUREMENT OF TRUST-WIDE CATERING

Schools' Buying Club managed the tender process for the catering services on behalf of the Kent Catholic Schools Partnership for 17 of its primary schools. As a result of the new contract, the school group will now receive a guaranteed return of £200k over the three-year contract, which will contribute towards new staff, facilities and resources.

SBC also managed the tender process for five of the trust's secondary schools. They now receive a guaranteed income of £180k over the three-year contract.

'When the Kent Catholic Schools' Partnership faced the daunting task of re-tendering its catering operations across its academies, it could have found no better partner than the Schools' Buying Club. Steering us through a complex tendering process and helping us to deliver substantial financial savings and an improved service for our Children and Young People. To anyone in a similar position, I would highly recommend the Schools' Buying Club.'

Mark Harris, Director of Finance and HR

COOPERS SCHOOL, CHISLEHURST. PROCUREMENT OF A NEW CATERING SERVICE


SBC managed the tender process for the catering services at Coopers School in Chislehurst. The school included a number of service points around the site including a dedicated sixth form offering. Through the resulting contract, the school receives a guaranteed income of £100k over three years, in addition to a £49k investment in the catering facilities.

'SBC has run a number of procurements for us, the most recent being catering. The result is impressive and very much appreciated. We would not hesitate to recommend their service.'

Rob Carling, Vice Principal

CONTACT US TODAY AND START SAVING MONEY FOR YOUR SCHOOL!

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